



# Meet your new value-added features.

## **Advantages that go beyond smiles.**

While your enrollees' oral health remains our top priority, we also care about the bigger picture — their overall well-being.<sup>1</sup> That's why your enrollees now have access to preferred pricing on hearing aid and LASIK services through Amplifon Hearing Health Care and QualSight.<sup>2</sup>

**More good news:** There's no extra work for you. Amplifon and QualSight will do the heavy lifting. Your enrollees simply give them a call, and a dedicated representative will explain the program, answer questions and help enrollees find the right services or products. Amplifon and QualSight will even help set up appointments and follow-up care.

## Value worth seeing and hearing about!

	Amplifon	QualSight
<b>Access to sizeable savings</b>	62% average savings off retail hearing aid pricing, <sup>3</sup> backed by a best price guarantee <sup>4</sup>	40-50% off the national average price of Traditional LASIK <sup>5</sup>
<b>Convenient locations</b>	Broad nationwide network of providers	1,000+ LASIK locations <sup>6</sup>
<b>Quality care and products</b>	Access to the nation's leading brands featuring the latest hearing aid technology	Experienced LASIK surgeons who have collectively performed 6.5+ million procedures <sup>6</sup>
<b>Customized support</b>	Amplifon acts as your enrollees' personal concierge at every step, from appointment scheduling and hearing aid selection to coordinating follow-up care.	A QualSight care manager will walk your enrollees through the program, coordinate care and help them select the right physician and procedure.

**Hearing loss affects 48 million Americans – 15 million of those people haven't received treatment.<sup>7</sup> More than 180 million Americans have vision impairment.<sup>8</sup> By selecting Amplifon and QualSight, we'd like to help.**

### To learn more about ...

Amplifon's hearing aid discounts, visit [www.amplifonusa.com/deltadentalins](http://www.amplifonusa.com/deltadentalins) or call 1-888-779-1429.

QualSight's LASIK discounts, visit [www.qualsight.com/-delta-dental](http://www.qualsight.com/-delta-dental) or call 1-855-248-2020.

<sup>1</sup> Delta Dental of California, Delta Dental Insurance Company, Delta Dental of Pennsylvania, Delta Dental of New York, Inc. and our affiliated enterprise companies.

<sup>2</sup> The Vision Corrective Services and hearing health care services are not insured benefits. Delta Dental makes the Vision Corrective Services program available to enrollees to provide access to the preferred pricing for LASIK surgery. Delta Dental makes the hearing health care services program available to enrollees to provide access to the preferred pricing for hearing aids and other hearing health services.

<sup>3</sup> Amplifon Hearing Health Care utilization database, January-December 2018. Discounts or savings may vary by manufacturer and technology level of the hearing aid device.

<sup>4</sup> Amplifon offers a price match on most hearing devices; some exclusions apply. Not available where prohibited by law. Visit [www.amplifonusa.com/deltadentalins](http://www.amplifonusa.com/deltadentalins) or call 1-888-779-1429 for more details.

<sup>5</sup> Refractive Quarterly Update, Market Scope LLC, November 2018. Discounts or savings may vary by provider.

<sup>6</sup> QualSight provider file, February 2019

<sup>7</sup> Center for Hearing and Communication; <http://chcheating.org/facts-about-hearing-loss/>

<sup>8</sup> The Vision Council; <https://www.thevisioncouncil.org/topic/problems-conditions>